



Attorneys Tom Hudson, Michael Benoit, Eric Johnson and Hudson Cook Team Update Award Winning CounselorLibrary Book – CARLAW® F&I Desk Book

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[CounselorLibrary.com, LLC](#), the publisher of multiple products and resources for the consumer financial services and privacy industries, announced that it has updated its popular **CARLAW® F&I Legal Desk Book**. Winner of the Axiom Business Book Award, the book gives readers 373 things to know about auto, boat and RV dealer finance laws and regulations. This is the brand-new 9th edition of this classic compliance resource.

CARLAW® F&I Legal Desk Book (9th edition) – *The Answer Book for Finance and Insurance Professionals*, presents a law-by-law, regulation-by-regulation guide through the legal maze that dealers face every day. Authored by [Thomas B. Hudson](#), [Michael A. Benoit](#), [Eric L. Johnson](#) and the attorneys at Hudson Cook, LLP, this new edition reflects the latest updates to the federal laws and regulations affecting F&I practices. Formatted in a straightforward “Q and A” design, **CARLAW® F&I Legal Desk Book (9th edition)** – *The Answer Book for Finance and Insurance Professionals* addresses many of the everyday compliance issues dealers face and includes links to the actual laws and regulations discussed in each chapter.

The 406 page “**CARLAW® F&I Legal Desk Book (9th edition)**” is designated as the Official Textbook for the Association of Finance and Insurance Professionals’ Certified F&I Professional Program, and is available for \$49.95 (plus shipping and handling) at www.counselorlibrary.com/f-and-i-9th.

The Reynolds and Reynolds Company has featured earlier editions of the book, and is pleased to announce that, once again, it will be hosting a book signing of the 9th edition at its booth at the NADA 2022 Convention in Las Vegas, March 10-13. Tom Hudson will be signing these books at the convention. Attendees of the book signing will receive a complimentary copy.

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